KDCR PARTNERS

KOUNTOUPES DENHAM CARR & REID

Adam Hechavarria

PRINCIPAL



PRACTICE AREAS

- Retail & Financial Services
- Tax & Trade
- Technology & Telecommunications

EDUCATION

- BA, Government, University of Maryland
- MA, World Politics, Catholic University of America

PRIOR POSITIONS

- Legislative Director, Sen. Todd Young (R-IN), NRSC Chairman & Republican Deputy Whip
- Legislative Director, Sen. Kelly Ayotte (R-NH)
- Senate Budget Committee, Chairman Judd Gregg (R-NH)
- Office of Sen. John Sununu (R-NH)

Adam brings more than 15 years of Capitol Hill experience to Kountoupes Denham Carr & Reid, where he offers sharp insight into the Senate Republican Conference and analysis of key geopolitical atmospherics for the firm's clients across a range of industry sectors, including technology, financial services, telecommunications, retail, and healthcare. He also works closely with clients on appropriations and National Defense Authorization Act processes.

Most recently, Adam served as Legislative Director for Senator Todd Young (R-IN), former Chairman of the National Republican Senatorial Committee and a Republican Deputy Whip. In this role, he led the policy team and provided counsel on issues including tax, telecommunications, trade, manufacturing, infrastructure, workforce development, health care, and immigration. As Senator Young's Deputy Whip liaison, he worked closely with Republican leadership staff, the Administration, and the Indiana delegation. Further, he led the Senator's legislative agenda within the Senate Finance, Commerce, Foreign Relations, Small Business, and HELP Committees.

Prior to his work for Senator Young, Adam served as Legislative Director for Senator Kelly Ayotte (R-NH) and worked closely on issues involving the Budget, Homeland Security, Armed Services, Commerce, and Aging committees. Among several policy achievements, he successfully worked to enact comprehensive legislation to address opioid addiction, improve defense acquisition and contracting, and address gaps in our nation's mental health system. He was also responsible for directing preparation and strategy for multiple appropriations and defense authorization cycles, fiscal cliff negotiations, public town halls, and hundreds of national media appearances.

Adam also worked on the Senate Budget Committee under then-Chairman Senator Judd Gregg (R-NH) and in the office of Senator John Sununu (R-NH). A New Hampshire native, Adam received a Bachelor of Arts in Government from the University of Maryland and a Master of Arts in World Politics from the Catholic University of America.