KDCR PARTNERS

KOUNTOUPES DENHAM CARR & REID

Lisa Kountoupes

FOUNDER & PRESIDENT



PRACTICE AREAS

- Appropriations
- Energy, Environment & Infrastructure
- Tax & Trade
- Technology & Telecommunications

EDUCATION

- University of Michigan, Ann Arbor, graduated with honors & distinction

PRIOR POSITIONS

- Deputy Assistant to the President for Legislative Affairs, Clinton White House
- Assistant Director for Legislative Affairs, Office of Management & Budget
- Special Assistant, U.S. Department of Energy
- Staff, House Energy & Commerce Committee (Chairman John D. Dingell)

As the firm's Founder and President, Lisa is a recognized leader in Washington. The National Journal and Punchbowl News consider Lisa one of the preeminent insiders on how to make things happen in the halls of Congress and federal agencies. Since founding KDCR Partners in 2007, she is regularly named as a Top Lobbyist by The Hill, and the firm is routinely recognized as a top performing and notable firm by Bloomberg and Politico. In 2026, the Washingtonian named her one of Washington's Most Powerful Women.

Lisa primarily works with clients in the energy and environment, technology/telecommunications, and healthcare space and has decades of experience working on issues related to appropriations, tax, and trade. She provides strategic advice and legislative advocacy across both chambers of Congress and the Executive Branch to help clients build and strengthen their presence on Capitol Hill. She is also on the Board of Directors at the nonprofit Women's Energy Resource Council (WERC).

Prior to her consulting work, Lisa held a series of senior positions in the federal government, including the Executive Branch at the White House, the Department of Energy, and the United States Congress. Lisa served as Deputy Assistant to the President for Legislative Affairs for President Bill Clinton.

She spent three years as Assistant Director for Legislative Affairs at the Office of Management and Budget (OMB) where she was part of the team that secured passage of the historic 1997 Balanced Budget Agreement. Beginning in May 1994, she served as a Special Assistant in the Secretary's office at the U.S. Department of Energy, working on issues related to the electric utility industry, clean energy, environmental clean-up and the nation's research laboratories.

Prior to her tenure in the Clinton administration, Lisa served as a member of the staff of the U.S. House of Representatives Energy and Commerce Committee under Chairman John D. Dingell (D-MI).

Lisa graduated with honors and distinction from the University of Michigan at Ann Arbor.