KDCR PARTNERS

KOUNTOUPES DENHAM CARR & REID

Lori Denham

PARTNER & COO



PRACTICE AREAS

- Health & Employment
- Retail & Financial Services
- Tax & Trade

EDUCATION

- BA, University of California, Davis
- MPA, George Washington University

PRIOR POSITIONS

- Executive Vice President, Government Affairs & Industry Operations, Retail Industry Leaders Association (RILA)
- Chief of Staff, Rep. Cal Dooley (D-CA)
- Legislative Director, Rep. Darlene Hooley (D-OR)
- Chief of Staff to Elizabeth Edwards, Kerry-Edwards Presidential Campaign

Lori is partner and chief operating officer for KDCR Partners and leads the firm's health care, retail, and financial services practices. For more than a decade, she has helped trade associations, Fortune 500 companies, and nonprofits craft and execute successful advocacy campaigns in Washington. Lori has been recognized as a top lobbyist by The Hill for the past seven years and has helped lead KDCR through a period of significant growth.

Prior to joining KDCR in 2008, Lori served for almost 20 years on Capitol Hill, for campaigns, and in the private sector. She was Executive Vice President of Government Affairs and Industry Operations for the Retail Industry Leaders Association (RILA) where she led the association's efforts in public policy and advocacy, retail industry relations, external communications, and served as the association's lead democratic liaison to Capitol Hill.

Prior to joining RILA, Lori worked for former Rep. Cal Dooley (D-CA) for more than 13 years in a variety of roles including legislative director and chief of staff. During her tenure with Rep. Dooley, Lori helped build and provide key strategic and public policy support for the New Democrat Coalition.

Lori also served as Legislative Director to former Energy and Commerce Committee member Rep. Darlene Hooley (D-OR) and has a range of campaign experience including managing the re-election campaign for Rep. Dooley and serving as a senior staffer on the Kerry-Edwards Presidential Campaign where she worked as Chief of Staff to Elizabeth Edwards.

Lori received a BA from the University of California at Davis in 1990. She received her MPA from the George Washington University.